

**COMPETITION TRIBUNAL**  
**REPUBLIC OF SOUTH AFRICA**

Case No: 43/CR/Jun11

**In the matter between:**

The Competition Commission

Applicant

and

GWK Ltd

Respondent

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Panel : A Wessels (Presiding Member), M Mokuena (Tribunal Member), and A Ndoni (Tribunal Member)

Heard on : 09 November 2011

Decided on : 09 November 2011

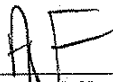
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**Order**

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The Tribunal hereby confirms the order as agreed to and proposed by the Competition Commission and the respondent, annexed hereto marked "A", subject to paragraph 4.4 of the agreement deleted and replaced with the following:

***"GWK will pay the amount set out in paragraph 4.2 above to the Commission on or before 31 December 2011. "***



**Presiding Member**  
A Wessels

**Concurring:** M Mokuena and A Ndoni

IN THE COMPETITION TRIBUNAL OF SOUTH AFRICA  
HELD IN PRETORIA

CT Case No.  
CC Case No. 2009Mar4349

In the matter between:

THE COMPETITION COMMISSION

Applicant

and

GWK LIMITED

10<sup>th</sup> Respondent

In re:

THE COMPETITION COMMISSION

Applicant

and

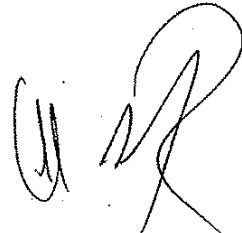
AFGRI OPERATIONS LIMITED  
SENWES LIMITED  
NWK LIMITED  
OVK OPERATIONS LIMITED  
SUIDWES (PTY) LIMITED  
VRYSTAAT KOÖPERASIE BEPERK  
OVERBERG AGRI (PTY) LIMITED  
DIE HUMANSDORPSE KOÖPERASIE BEPERK  
SENTRAAL-SUID KOÖPERASIE BEPERK  
GWK LIMITED  
KAAP AGRI BEDRYF LIMITED  
MGK BEDRYFSMAATSKAPPY (PTY) LIMITED  
TUINROETE AGRI BEPERK  
MOREESBURGSE KORINGBOERE (EDMS) BEPERK  
TWK LANDBOU BEPERK  
NTK LIMPOPO AGRIC BEPERK  
GRAIN SILO INDUSTRY (PTY) LIMITED

1<sup>st</sup> Respondent  
2<sup>nd</sup> Respondent  
3<sup>rd</sup> Respondent  
4<sup>th</sup> Respondent  
5<sup>th</sup> Respondent  
6<sup>th</sup> Respondent  
7<sup>th</sup> Respondent  
8<sup>th</sup> Respondent  
9<sup>th</sup> Respondent  
10<sup>th</sup> Respondent  
11<sup>th</sup> Respondent  
12<sup>th</sup> Respondent  
13<sup>th</sup> Respondent  
14<sup>th</sup> Respondent  
15<sup>th</sup> Respondent  
16<sup>th</sup> Respondent  
17<sup>th</sup> Respondent

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CONSENT AGREEMENT IN TERMS OF SECTION 49D READ WITH SECTION 58(1)(a)(iii) and 58(1)(b) OF THE COMPETITION ACT, 1998 (ACT NO. 89 OF 1998), AS AMENDED, BETWEEN THE COMPETITION COMMISSION ("THE COMMISSION") AND GWK LIMITED ("GWK"), IN RESPECT OF AN ALLEGED CONTRAVENTION OF SECTION 4(1)(b)(i) OF THE COMPETITION ACT, 1998 ("THE ACT").

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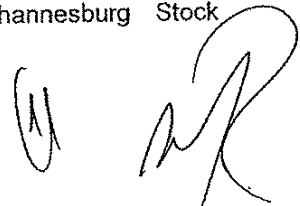


The *Commission* and *GWK* hereby agree that application be made to the *Tribunal* for the confirmation of this *Consent Agreement* in terms of section 58 (1)(a)(iii) as read with section 58(1)(b) of the Competition Act, 1998 (Act No. 89 of 1998), as amended, on the terms set out below:

1. **Definitions**

For the purposes of this *Consent Agreement* the following definitions shall apply:

- 1.1. **"Act"** means the Competition Act, 1998 (Act No. 89 of 1998), as amended;;
- 1.2. **"Commission"** means the Competition Commission of South Africa, a statutory body established in terms of section 19 of the Act, with its principal place of business at 1<sup>st</sup> Floor, Mulayo Building (Block C), the dti Campus, 77 Meintjies Street, Sunnyside, Pretoria, Gauteng;
- 1.3. **"Commissioner"** means the Commissioner of the Commission, appointed in terms of section 22 of the Act;
- 1.4. **"Complaint"** means the complaint under case number 2009Mar4349 initiated by the Commissioner in terms of section 49B of the Act, including a complaint concerned with allegations of price fixing in terms of section 4(1)(b)(i) of the Act initiated on 17 March 2009 as well as an expanded initiation on 25 May 2010 after the decision was made to include all the members and shareholders of the Grain Silo Industry;
- 1.5. **"Consent Agreement"** means this agreement duly signed and concluded between the Commission and GWK;
- 1.6. **"Grain Silo Industry (Pty) Ltd"** is a private company duly incorporated in accordance with the company laws of the Republic of South Africa, having its registered offices at Lynwood Corporate Park, Alkantrant Street, Lynwood Manor, Pretoria, Gauteng Province. The GSI represents its members in public forums wherein matters related to the storage and trading of grain and oilseeds are discussed and provides specialist research services that members may request on an ad-hoc basis. The GSI represents its constituent members in interactions with the Agricultural Products Division of the Johannesburg Stock Exchange (the "APD" previously "SAFEX").



- 1.7. **"GWK"** means GWK Limited, a company registered and incorporated in accordance with the laws of the Republic of South-Africa with registration number 1997/022252/06 and with its registered office, in the alternative its main place of business, at De Villiers Street, Douglas, Northern Cape, 8730;
- 1.8. **"Parties"** means the Commission and GWK;
- 1.9. **"Respondent"** means for purposes of this agreement GWK;
- 1.10. **"Respondents"** means Respondents one (1) to seventeen (17) described above;
- 1.11. **"SAFEX"** means the South African Futures Exchange which was established to provide market participants with a price determination mechanism and a price risk management facility through which they can manage their exposure to adverse price movements in the underlying commodity.
- 1.12. **"Tribunal"** means the Competition Tribunal of South Africa, a statutory body established in terms of section 26 of the Act, with its principal place of business at 3<sup>rd</sup> Floor, Mulayo building (Block C), the dti Campus, 77 Meintjies Street, Sunnyside, Pretoria, Gauteng.

## 2. The Complaint and Complaint Investigation

- 2.1. On 17 March 2009 the *Commissioner* initiated a complaint against Afgri Operations Limited ("Afgri"), Senwes Limited ("Senwes"), Noord-Wes Koöperasie Limited ("NWK"), OVK Operations Limited ("OVK"), Suidwes (Pty) Limited ("Suidwes"), Vrystaatse Koöperasie Limited ("VKB") and the Grain Silo Industry ("GSI") for alleged contravention of section 4(1)(b)(i) of the Act.
- 2.2. The investigation revealed that the storage rate is agreed to and assented to not only by the entities against whom the original complaints initiation was made, but by all members and shareholders of GSI. In the circumstances, on 25 May 2010 the *Commissioner* expanded the investigation to refer to all seventeen (17) respondents.

2.3. The *Commission* conducted its investigation and concluded that:

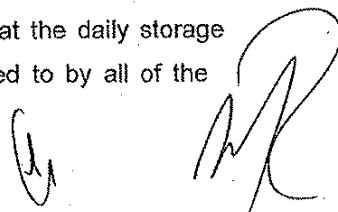
2.3.1. the *respondents* and GSI have contravened section 4(1)(b)(i) of the Act. The essence of the conduct complained of is that the respondents and GSI have contravened section 4(1)(b)(i) of the Act in that they fix the prices of the daily storage tariff for the storage of grain. This is done for application throughout the Republic. The first to sixteenth *respondents* are all former cooperatives who own grain storage silos and provide other agricultural services and are competitors in the market for grain storage.

2.4. The *Commission* found that:

2.4.1. Notwithstanding the fact that they are competitors, the first to sixteenth *respondents* are all shareholders or members of the GSI. Although the GSI is a private company, it amounts to an industry association for members of the grain storage industry. SAFEX placed the onus for the determination of the storage rate on the GSI on the basis that it had the necessary knowledge and understanding of the costs involved in providing storage. Until 2008, SAFEX requested the standardised tariff from the GSI on an annual basis. In 2008, as is set out below, the GSI declined to provide the standardised storage tariff to SAFEX any longer on account of the *Commission's* contentions that it and its members were contravening section 4(1)(b)(i) of the Act.

2.4.2. It was the GSI's technical committee that was responsible for fixing the daily storage tariff on behalf of the GSI and its members. In response to requests from SAFEX, the GSI consulted its shareholders. The shareholders submitted individual proposals as to the appropriate storage rate to GSI. These rates were collated and evaluated by the GSI's technical committee, the members of which are from competing silo companies. The technical committee then decided on a rate and this was then submitted to SAFEX on behalf of GSI and its shareholders.

2.4.3. The essence of the conduct complained of is that the daily storage tariff proposed by GSI is agreed to and assented to by all of the



respondents. Given that the first to sixteenth respondents are all competitors in the provision of storage services, the joint determination of the daily storage rate amounts to prohibited price fixing in that it quite simply amounts to an agreement between firms in a horizontal relationship for the direct fixing of storage prices.

- 2.4.4. The manner in which the *SAFEX* storage tariff is determined is, in the Commission's view, restrictive of competition. In addition to agreeing to the *SAFEX* rate, the respondents exchanged detailed cost information. In addition, the storage tariff determined for *SAFEX* purposes has been used to determine storage fees in respect of sales transactions in the physical market. This amounts to collusion.

- 2.5. The *Commission* took a decision to refer to the *Tribunal* its complaint that is described above.

### 3. Statement of conduct by GWK

GWK admits that it participated, as a member of the GSI, in the fixing of the daily grain storage tariff in contravention of section 4(1)(b)(i) of the Act as described above.

### 4. Administrative Penalty

- 4.1. Having regard to the provisions of sections 58(1)(a)(iii) as read with sections 59(1)(a), 59(2) and 59(3) of the Act, GWK accepts that a contravention of section 4(1)(b)(i) may lead to the imposition of an administrative penalty where the *Tribunal* deems it appropriate.

- 4.2. The parties have agreed that GWK will pay an administrative penalty in the amount of R 301 415.23.

- 4.3. This amount constitutes 4% (four per cent) of the total grain silo storage turnover for the 2009 financial year;

- 4.4. GWK will pay the amount set out in paragraph 4.2 above to the *Commission* in two (2) consecutive payments as follows:

4.4.1 R 150 707.62 ten (10) days from confirmation of this *Consent Agreement* by the *Tribunal*;

4.4.2 R 150 707.62 on or before 30 October 2011.

- 4.5. This payment shall be made into the *Commission's* bank account, details of which are as follows:

Bank name: Absa Bank  
Branch name: Pretoria  
Account holder: Competition Commission Fees Account  
Account number: 4050778576  
Account type: Current Account  
Branch Code: 323 345

- 4.6. The payment will be paid over by the *Commission* to the National Revenue Fund in accordance with section 59(4) of the Act.

5. **Agreement Concerning Future Conduct**

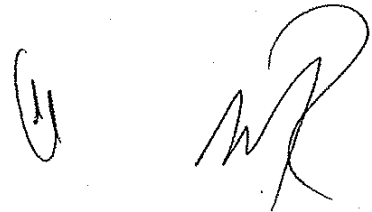
- 5.1. *GWK* agrees to fully cooperate with the *Commission* in relation to the prosecution of the complaint referral. Without limiting the generality of the foregoing, *GWK* specifically agrees to:

- 5.1.1. Testify in the complaint referral (if any) in respect of alleged contraventions covered by this *Consent Agreement*; and

- 5.1.2. To the extent that it is in existence, provide evidence, written or otherwise, which is in its possession or under its control, concerning the alleged contraventions contained in this *Consent Agreement*.

- 5.2. *GWK* agrees that it will in future refrain from the provision of contractual undertakings that have the potential to constitute contraventions of section 4(1)(b) of the Act.

- 5.3. *GWK* shall continue with developing, implementing and monitoring its competition law compliance programme incorporating corporate governance designed to ensure that its employees, management, directors and agents do not engage in future contraventions of the Competition Act. In particular, *GWK* shall:




- 5.3.1. continue to implement a competition policy and compliance programme;
- 5.3.2. continue to provide training on competition law compliance on issues particularly relevant to GWK and its employees and officials;
- 5.3.3. update the competition policy and training annually after confirmation of this Consent Order and continue to do so on an annual basis to ensure GWK's continued compliance with the Act.
- 5.4. GWK shall submit a copy of its compliance programme to the Commission within 60 days of the date of confirmation of the *Consent Agreement* by the *Tribunal*.

#### 6. Full and Final Settlement

This agreement, upon confirmation as an order by the *Tribunal*, is entered into in full and final settlement and concludes all proceedings between the *Commission* and *GWK* relating to any alleged contravention by the *Respondents* of the Act that is the subject of the *Commission's* investigation under case no. 2009MAR4349.

Dated and signed at *Douglas* on the *16<sup>th</sup>* day of *June* 2011.

For GWK

  
 Financial Director

Dated and signed at *Pretoria* on the *23* day of *June* 2011.

For the *Commission*

  
 Competition Commissioner